

ORBICO ALBANIA WAS FOUNDED IN 2010 AND SINCE THEN HAS BECOME A KEY PLAYER IN THE DISTRIBUTION OF BUSINESS. WORKING WITH 20 PRINCIPALS AND MORE THAN 60 BRANDS, ORBICO ALBANIA AIMS AT PROVIDING QUALITY PRODUCTS AND EXCELLENT SERVICE WHILE ASSISTING THE AVERAGE CONSUMERS IN THEIR DAILY NEEDS.

THIS IS A CAREER OPPORTUNITY FOR AMBITIOUS AND DYNAMIC INDIVIDUALS TO BECOME PART OF A LEADING DISTRIBUTION COMPANY

WE HAVE A VACANT POSITION:

## Beauty Advisor

### Duties and Responsibilities:

- Assists customers by demonstrating products, devices and applications of products.
- Recommends and introduces products and services based on customer needs.
- Recommends additional and complementary products and/or services based on information provided by the customer or items already selected for purchase.
- Achieves sales goals while displaying prompt, courteous, knowledgeable and professional customer service.
- Builds and strengthens customer loyalty by finding the right solutions for our customer's beauty needs.
- Understands sales plan and marketing calendar to coordinate with marketing launches.

### Required skills:

- University degree would be considered as an advantage.
- Good knowledge of cosmetics products, fragrances and skin care products.
- Excellent communications skills and must possess a thirst of knowledge.
- Prior experience in a retail, sales, or cosmetics environment.
- Must be able to build relationships and influence others.
- Good knowledge of English

### What we offer:

- Full time employment contract
- Opportunities for professional development
- Attractive compensation package
- Chance to be part of a dynamic growing company
- Motivated team and enjoyable work atmosphere

If you are proactive and have a personal drive for improvement and the right mix of knowledge and competencies, please submit your structured CV and your motivation letter to our mail: [rekrutime.al@orbico.com](mailto:rekrutime.al@orbico.com)

**Only selected candidates will be contacted.**

*\* All applications will be treated with complete confidentiality according to law no. 9887 on "Personal Data Protection" and will be used only for recruitment purposes.*

You are invited to be part of our team, not as a challenge but because you will enjoy to.

We will face challenges together!